Sample RFP Questions for Tag Management & Server-Side Tracking Vendors



Use these questions to vet vendors in RFP or procurement conversations:

Privacy & Compliance

- Will you sign a BAA?
- How does your system enforce consent before any tag fires?
- Can you demonstrate audit log exports aligned with HIPAA?

Technical Fit

- What SDKs/APIs exist for mobile and server-side deployments?
- At what point in the load cycle does consent logic apply?
- Can your system be deployed without race conditions?

Healthcare Use Cases

- Do you have experience supporting HIPAA-regulated websites or portals?
- How do you prevent PHI (e.g., condition names in URLs) from leaving the environment?

Consent & Data Governance

- How does your platform enforce suppression across sessions and devices?
- Can data payloads be filtered or anonymized at the server level?

Support & Change Management

- How do you adapt to new privacy regulations (e.g., state health data acts)?
- What implementation and ongoing support do you provide for healthcare teams?



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